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Hanoi, Vietnam

October 2006

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- II. Letter to National Committee on International Economic Cooperation, Ministry of Trade

8. FURTHER READING MATERIALS

A. Services Trade Policy for Vietnam

1. UN Report - Vietnam Services Policy (UNCTAD)

B. FDI Reading for Vietnam

1. FDI in Vietnam (Freeman, Ministry of Planning and Investment, 2002)
2. Discussion points - Foreign Direct Investment in Vietnam (IMF)
3. Paper - FDI in Vietnam (2004)
4. Vietnam - Technological Spillovers from Foreign Direct Investment
5. Southeast Asia FDI – (OECD, 1999)
6. How the US Collects FDI (US BEA, 2000)
7. FDI in Thailand (IMF)
8. UN - Tax Incentives and FDI (UNCTAD, 2000)
9. IMF Vietnam Statistical Appendix (2005)
10. FDI definitions - China vs. India
11. UN World Investment Directory- Asia Pacific 2003
12. Analytical value and limitations of FDI statistics (UNCTAD, 2002)

C. Vietnam and Services Trade Statistics

1. Vietnam Survey 2003 Voorburg Group
2. Vietnam 2005 report to Voorburg Group
3. U.S. International Transactions in Private Services - A Guide to the Surveys Conducted
4. WTO (2000) Council For Trade in Services - *A Review of Statistics on Trade Flows in Services* - Note By The Secretariat - Addendum S/C/W/27/Add.1
5. WTO (1998) Uruguay Round - Group of Negotiations on Services - *GNS And Statistics* - Note By The Secretariat MTN.GNS/W/41
6. WTO (1998) Working Group on The Relationship Between Trade And Investment - *Availability Of Statistics On Foreign Direct Investment And On The Activities Of Foreign Affiliates* WT/WGTI/W/24
7. WTO (1997) Council for Trade in Services - *A Review Of Statistics On Trade Flows In Services* - Note by the Secretariat. S/C/W/27
8. WTO (1996) Committee on Specific Commitments - *Developments in International Services Classification Systems And Implications For Negotiations Under The General Agreement on Trade in Services* - Note By The Secretariat S/CSC/W/2
9. GATT-WTO (1987) Uruguay Round - Group of Negotiations on Services - *Summary of information Made Available By Relevant International Organizations on The Availability of Data in Services*. MTN.GNS/W/5

D. Vietnam and WTO Accession

1. WTO Accession - Vietnam's Readiness - Findings and Policy Implications
2. WTO Accession - Foreign Investment Policy towards Accession
3. WTO Accession - Industrial Sector - Strategies Toward WTO Accession
4. WTO Accession - Opportunities and challenges for Vietnam
5. WTO Accession in Cambodia - Experience in Dealing with Service and Investment Issues
6. WTO Accession and Banking Reform in Vietnam
7. WTO Accession - Provincial Views on Service, Investment, and IPRs
8. WTO Accession and Transport Sector in Vietnam
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15. WTO Accession - Tariff Reduction and NTB Removal Roadmap - A State-Owned Company
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18. WTO Accession - Awareness and Responses on Service, Investment, IPRs, and Competition from A Private Company

E. Vietnam and the U.S. Bilateral Trade Agreement (BTA)

1. US-Vietnam BTA – Report to U.S. Congress

F. UN World Investment Reports

1. UN WIR 2005 - TNCs and the Internationalization of R&D
2. UN WIR 2004 - The Shift Towards Services
3. UN WIR 2003 - FDI Policies for Development - National and International Perspectives
4. UN WIR 2002 - Transnational Corporations and Export Competitiveness
5. UN WIR 2001 - Promoting Linkages

F. UN World Investment Reports

6. UN WIR 2000 - Cross-border M & A and Development
7. UN WIR 1999 - FDI and the Challenge of Development
8. UN WIR 1998 - Trends and Determinants
9. UN WIR 1997 - Transnational Corporations, Market Structure and Competition Policy
10. UN WIR 1996 - Investment, Trade and International Policy Agreements
11. UN WIR 1995 - Transnational Corporations and Competitiveness
12. UN WIR 1994 - Transnational Corporations, Employment & Workplace
13. UN WIR 1993 - Transnational Corporations and Integrated International Production
14. UN WIR 1992 - Transnational Corporations as Engines of Growth
15. UN WIR 1991 - The Triad In Foreign Direct Investment
16. UN WIR 10th Anniversary of UN World Investment Reports
17. UN FDI - Global Prospects 2004 – 2007

G. UN World Investment Directories

1. UN World Investment Directory- Asia Pacific (2003)
2. UN World Investment Directory – Latin America & the Caribbean (2004)

H. World Bank Economic Analyses of Vietnam

1. World Bank CONSULTATIVE GROUP - Taking Stock 2006
2. World Bank VIETNAM DEVELOPMENT REPORT 2006
3. World Bank VIETNAM DEVELOPMENT REPORT - Statistical Appendix VDR 2006

About ISTIA

The **ISTIA** mandate is to provide services trade (and FDI) statistics capacity building to developing countries.

ISTIA was founded in 2006 under Article 60 of the Swiss Civil Code, as an international association of a non-profit nature. ISTIA is listed on the website of the Canton and Republic of Geneva. This listing is noted on the site of Protocol and Information of the Canton and Republic of Geneva¹.

ISTIA is listed on the capacity building website of UNDP (www.developmentgateway.org) as a capacity building partner; it is a member of the Global Development Network (GDN) consortia (www.globaldevelopmentnetwork.org)

ISTIA attends the OECD-Eurostat working group on Standards for Statistics on International Trade in Services, and the OECD working group on Globalization Statistics. ISTIA was invited to attend the 2006 Voorburg Group and has been invited to many other international consortia.

ISTIA will collaborate with the OECD Statistical Directorate in 2006-7 to bring developing country stakeholders to the Global and Regional meetings addressing “Statistics, Knowledge and Technology”.

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¹ http://www.geneve.ch/chancellerie/protocole/information_du_protocole/informations_du_protocole_oing.html